



CREATING COLLABORATIVE COMMUNITIES

Achilles creates and manages a global network of collaborative industry communities, allowing trading partners to share high quality, structured, real-time data.

Using cloud-based technology and industry expertise we act as an independent partner, providing validated data and insightful analytics to enable buyers across a sector to identify and manage risk and suppliers to increase market reach while increasing compliance and minimising costs for the network as a whole.

THE POWER OF A NETWORK OF COMMUNITIES

Our community structure provides:

- Buyers with access to a broader range of verified, compliant suppliers
- Suppliers with access to a broader range of potential buyers

The required verification and data gathering processes are standardised within the community and are facilitated by our local support teams based around the world.

The result is a significant reduction in the work required by both suppliers and buyers to manage and reduce risk within their community and a substantially lower cost of compliance for the community as a whole.

Our communities range in scope from large individual enterprises seeking to improve compliance and risk management across their multi-national base of subsidiaries to broad, industry-wide communities of over 100 major buyers and 10,000 suppliers.

Our global network produces additional benefits by sharing best practice in compliance and risk management between industry sectors and across geographies and allows buyers and suppliers to open up trading opportunities in new markets.

OUR SERVICES

We provide our communities with:

- A SaaS-based Buyer and Supplier Compliance, Risk and Performance Management Platform
- Expertise in the specific industry sector and in procurement compliance and risk management issues in general
- Support to assist suppliers in compiling the relevant information and achieving compliance
- Resources to continuously update, verify and, if required, audit the information

OUR BUSINESS

More than 850 of the world's leading buying organisations and in excess of 150,000 key suppliers currently benefit from being members of the Achilles' network of over 30 different communities in 11 industry sectors. We are continuously expanding our services into new markets.

Our network of communities is supported by over 800 dedicated employees, providing local support in 29 different languages, based in 21 different countries.

OUR CUSTOMERS

We work with some of the world's best-known companies including Shell, Balfour Beatty, Toyota Motor Europe, EDF, Vale, ABB, Santos, Chevron, Maersk, Skanska, Statoil, Vattenfall, Repsol YPF, Alstom, Iberdrola, Acciona, Abertis, National Grid, BHP Billiton, Yamana Gold, Halliburton, Anglo American, Jaguar Landrover and Exxon Mobil.